



## Pattern of Shareholding as at December 31, 2018

Number of Shareholders	Size of Shareholding				Total Shares Held
389	From	1	To	100	12,553
641	From	101	To	500	194,081
459	From	501	To	1,000	359,711
1,869	From	1,001	To	5,000	5,130,347
529	From	5,001	To	10,000	3,962,547
337	From	10,001	To	15,000	4,219,945
1,222	From	15,001	To	20,000	22,390,280
88	From	20,001	To	25,000	1,987,328
59	From	25,001	To	30,000	1,646,444
68	From	30,001	To	35,000	2,208,295
91	From	35,001	To	40,000	3,404,146
77	From	40,001	To	50,000	3,531,792
54	From	50,001	To	60,000	2,968,235
84	From	60,001	To	80,000	5,908,332
67	From	80,001	To	100,000	6,099,279
73	From	100,001	To	150,000	8,825,589
77	From	150,001	To	200,000	13,527,966
36	From	200,001	To	250,000	8,105,750
28	From	250,001	To	300,000	7,650,047
25	From	300,001	To	350,000	8,172,329
85	From	350,001	To	600,000	39,735,364
47	From	600,001	To	1,000,000	37,397,843
151	From	1,000,001	To	100,000,000	923,987,213
6,556					1,111,425,416

Categories of Shareholders	Number of Shareholders	Number of Shares Held	Percentage
Individuals	6,245	595,996,902	53.62
Investment & Insurance Companies	14	130,225,987	11.72
Joint Stock Companies	104	140,744,365	12.66
Financial Institutions	11	10,776,414	0.97
Modaraba & Mutual Funds	39	96,713,917	8.70
Foreign Companies	16	40,953,644	3.69
Pension Funds	26	14,016,105	1.26
Others	101	81,998,082	7.38
TOTAL	6,556	1,111,425,416	100.00



## Pattern of Shareholding as at December 31, 2018 Additional Information

Shareholders' Category	Number of Shareholders	Number of Shares Held
<b>Associated Companies</b>		
Habib Insurance Co. Ltd.	1	2,290,000
Habib Sugar Mills Limited	1	24,136,691
<b>Mutual Funds</b>		
CDC - TRUSTEE FAYSAL MTS FUND - MT	1	1,000
TRI. STAR MUTUAL FUND LTD.	1	1,904
SAFEWAY FUND (PVT) LTD.	1	5,001
CDC-TRUSTEE NAFA SAVINGS PLUS FUND - MT	1	7,000
MCBFSL - TRUSTEE PAK OMAN ADVANTAGE ASSET ALLOCATION FUND	1	13,000
CDC - TRUSTEE FAYSAL ASSET ALLOCATION FUND	1	18,000
CDC - TRUSTEE FIRST HABIB ASSET ALLOCATION FUND	1	25,000
CDC - TRUSTEE FAYSAL STOCK FUND	1	25,500
CDC - TRUSTEE FIRST HABIB STOCK FUND	1	28,000
CDC - TRUSTEE UBL DEDICATED EQUITY FUND	1	28,500
CDC - TRUSTEE ALFALAH CAPITAL PRESERVATION FUND II	1	62,500
CDC - TRUSTEE UBL FINANCIAL SECTOR FUND	1	64,000
CDC - TRUSTEE ASKARI EQUITY FUND	1	70,000
CDC - TRUSTEE HBL MULTI - ASSET FUND	1	102,000
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	167,832
CDC - TRUSTEE HBL EQUITY FUND	1	212,000
CDC - TRUSTEE APF-EQUITY SUB FUND	1	257,000
CDC - TRUSTEE ALLIED FINERGY FUND	1	330,000
CDC - TRUSTEE ALFALAH GHP VALUE FUND	1	370,500
CDC - TRUSTEE NAFA MULTI ASSET FUND	1	373,900
MCBFSL - TRUSTEE JS VALUE FUND	1	445,450
CDC - TRUSTEE ALFALAH GHP ALPHA FUND	1	568,500
CDC - TRUSTEE JS LARGE CAP. FUND	1	602,000
CDC-TRUSTEE NAFA ASSET ALLOCATION FUND	1	662,150
CDC - TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	1	684,489
CDC - TRUSTEE UNIT TRUST OF PAKISTAN	1	868,000
CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	1	875,000
CDC - TRUSTEE ALFALAH GHP STOCK FUND	1	882,000
CDC - TRUSTEE NAFA FINANCIAL SECTOR FUND	1	1,259,000
MCBFSL - TRUSTEE JS GROWTH FUND	1	1,532,000
CDC - TRUSTEE PICIC INVESTMENT FUND	1	1,869,500
CDC - TRUSTEE ABL STOCK FUND	1	2,140,000
CDC - TRUSTEE HBL - STOCK FUND	1	3,167,000
CDC - TRUSTEE ATLAS STOCK MARKET FUND	1	3,499,700
CDC - TRUSTEE PICIC GROWTH FUND	1	3,574,000
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	1	4,565,000
CDC - TRUSTEE NAFA STOCK FUND	1	6,758,150
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	60,599,329
National Bank of Pakistan, Trustee Dept.		



Shareholders' Category	Number of Shareholders	Number of Shares Held
<b>Directors</b>		
Abbas D. Habib	1	42,450,257
Ali Raza D. Habib	1	10,406,595
Qumail R. Habib	1	17,522,296
Anwar Haji Karim	1	6,349,159
Murtaza H. Habib	1	13,698,691
Syed Mazhar Abbas	1	18,474
Syed Hasan Ali Bukhari	1	15,092
Arshad Nasar	1	500
Safar Ali Lakhani	1	116,840
<b>Chief Executive Officer</b>		
Mansoor Ali Khan	–	NIL
<b>Directors' Spouses</b>		
Mrs. Niamet Fatima	1	4,818,197
W/o. Mr. Abbas D. Habib		
Mrs. Razia A. Raza Habib	1	4,630,917
W/o. Mr. Ali Raza D. Habib		
Mrs. Shirin Lakhani	1	77,042
W/o Mr. Safar Ali Lakhani		
<b>Executives</b>	47	3,698,120
<b>Joint Stock Companies and Corporations</b>	103	116,607,674
<b>Banks, Development Financial Institutions, Non - Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds</b>	50	79,293,364
<b>Shareholders holding five percent or more voting rights</b>		
State Life Insurance Corporation of Pakistan	1	73,435,154
National Investment (Unit) Trust (included in the list above under Mutual Funds)		
Individuals	6,186	492,194,722
Others (including foreign companies)	117	122,951,726
<b>TOTAL</b>	<u>6,556</u>	<u>1,111,425,416</u>